



Tribute:  
New Tourism Destinations  
in S.E. Europe

22-25 | 11 | 2012  
Thessaloniki International Exhibition Centre, Greece



28th INTERNATIONAL TOURISM EXHIBITION  
The Professional Tourism Exhibition in Greece

## HOSTED BUYER TERMS AND CONDITIONS 2012

Please read the following terms and conditions carefully.

### 1. Hospitality Programme

#### 1.1. The Hosted Buyer Programme (with travel) includes:

- Round trip flight to Thessaloniki, economy class
- Accommodation in a 4 or 5 star hotel (accompanying person not included) for two (2) nights unless otherwise agreed
- Transfers from the hotel to the exhibition venue
- Entry to PHILOXENIA 2012
- Pre-scheduled appointments with exhibitors
- Free entry to conferences and parallel events
- Coffee and light snacks

#### 1.2. The Hosted Buyer Programme (without travel) includes:

- Accommodation in a 4 or 5 star hotel (accompanying person not included) for two (2) nights unless otherwise agreed
- Entry to PHILOXENIA 2012
- Pre-scheduled appointments with exhibitors
- Free entry to conferences and parallel events
- Coffee and light snacks

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### 2. Registration and Participation

Please fill in the application form on the [www.helexpo.gr](http://www.helexpo.gr) to be included in the selection for the Hosted Buyer Programme.

This does **not** automatically guarantee a place on the Hosted Buyer Programme of PHILOXENIA 2012.

All applications will be assessed and, if eligible, applicants will be notified by PHILOXENIA Team accordingly. The decision taken by PHILOXENIA Team is final.

Only one application form may be completed by each participant.

### 3. Hosted Buyer Requirements

**3.1.** Active participation in the Pre-scheduled Appointment Programme by selecting a minimum number of fifteen (15) appointments during the Exhibition in the stated timeframe given by the PHILOXENIA Team in due time.

**3.2.** Meet a minimum of five (5) pre-scheduled appointments per day of attendance at the exhibition

**3.3.** Attend all pre-arranged appointments



HELEXPO  
PARTNER  
ARTION

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 **Philoxenia**  
by HELEXPO

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## 4. Travel and Accommodation

### 4.1. Travel:

- The PHILOXENIA Team will provide the Hosted Buyer (with travel) with a round trip travel from the agreed departure city to Macedonia, Thessaloniki International Airport. Any additional cost to reach the agreed departure port will be the responsibility of the Hosted Buyer.
- Travel will be arranged on dates suitable for attendance at the exhibition.
- Travel changes requested by the Hosted Buyer (with travel) are subject to availability and cancellation of travel may incur a fee.
- Each Hosted Buyer (without travel) should provide the travel details to the PHILOXENIA Team by the **10<sup>th</sup> of November 2012**. Travel must allow the required attendance at the exhibition.
- Visa requirements will be the sole responsibility of the Hosted Buyer including any necessary costs incurred.

### 4.2. Accommodation:

- The PHILOXENIA Team will provide the Hosted Buyer with a room for two (2) nights accommodation (unless otherwise agreed) in a 4 or 5 star hotel and B&B treatment.

### PHILOXENIA takes no responsibility:

- For Hosted Buyers who miss the flight booked by PHILOXENIA
- For flight cancellation or delay
- For any loss of baggage
- For any wrong notification of the name and surname by the Hosted Buyer
- For any extra hotel expenses

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## 5. Warranty

For the final confirmation of the travel and hotel accommodation, PHILOXENIA will require a warranty in order to protect itself in case of cancellations and no shows. The Hosted Buyer should fill in with the valid credit card details in the application form, in order to process with the travel itinerary.

## 6. Cancellation and No Show

- 6.1. Hosted Buyer may cancel the attendance to the exhibition, whilst not encouraged, on or before the **19<sup>th</sup> of October 2012** without incurring in any penalty.
- 6.2. Cancellations received after the **19<sup>th</sup> of October 2012** will incur a fee of € 400 for Europe and € 1000 for Non-Europe.
- 6.3. Cancellations received after the **16<sup>th</sup> of November 2012** will incur a fee of € 500 for Europe and € 1200 for Non-Europe.
- 6.4. All cancellations must be received by the PHILOXENIA Team by e-mail: [philoxenia@artion.com.gr](mailto:philoxenia@artion.com.gr).
- 6.5. Hosted Buyer who do **not** show up at the exhibition and do **not** inform the PHILOXENIA Team of their cancellation prior to the **16<sup>th</sup> of November 2012** will incur a fee of € 500 for Europe and € 1200 for Non-Europe.

All cancellation of attendance fees, no show fees and travel change fees will be charged to the credit card provided by the Hosted Buyer when completing the application form. The PHILOXENIA Team will send the Hosted Buyer a receipt in respect of such credit card charges for such fees.